

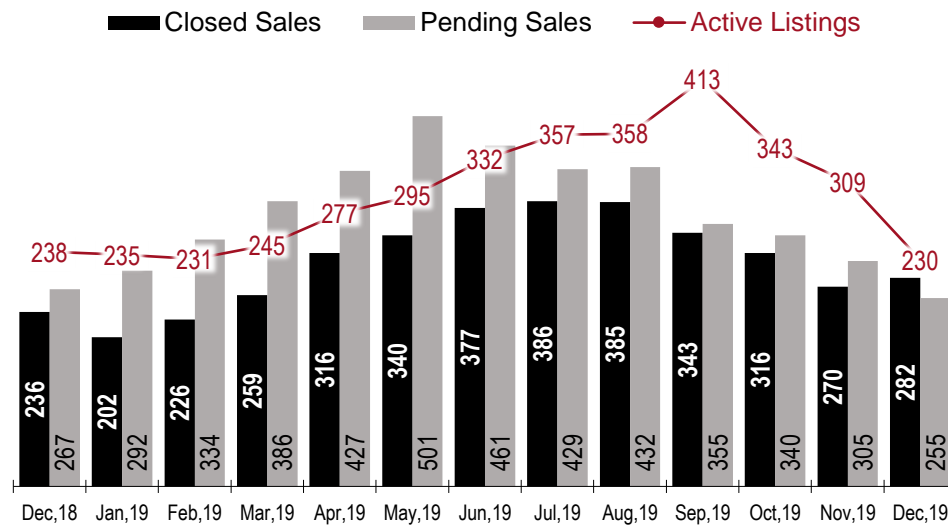
Market Dynamics

Existing Home Market

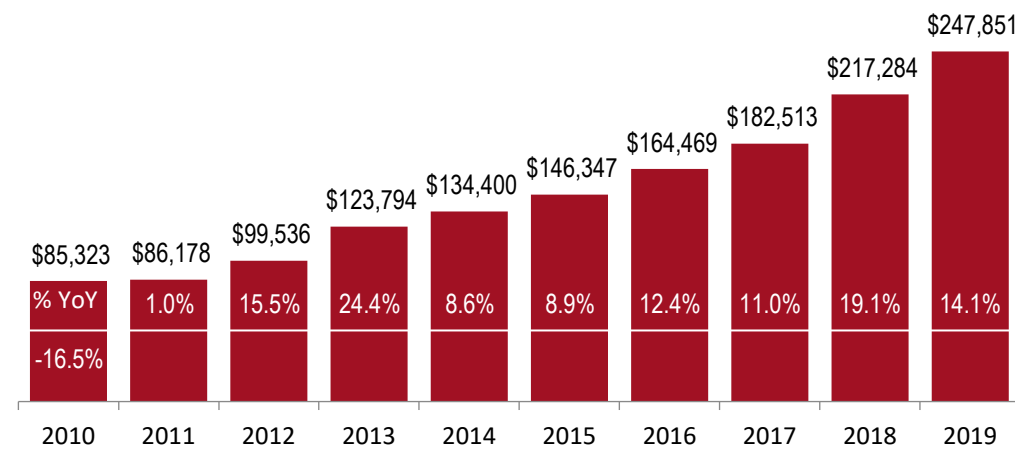
Area: Canyon County

Report Month: December, 2019

Market Trends



Average Sold Price: Historical



Report Criteria:

Single Family (<2 acres), Condo, Townhouse, <10K SF
 Minimum: 1bed, 1bath, \$2K ask price Age: <1 yr - 80+ years

| Price in \$1000's | Current to Date | | 12 Mths | Average based on 12 Month Solds Jan 1, 2019 - Dec 31, 2019 | | | | | | | |
|----------------------|------------------|------------------|------------------|---|------------------|------------------|--------------------|--------------|--------------|-----------|--------------|
| | Active | Pending | Sold | Inventory | Orig Price | Sold Price | Sold to Orig Ratio | Avg Sq Ft | \$ per SqFt | CDOM | % Distressed |
| 0 - 100K | — | 2 | 26 | — | \$106,873 | \$82,909 | 77.6% | 1,149 | \$72.13 | 46 | 19.2% |
| 100 - 150K | 4 | 5 | 164 | 0.3 | 134,956 | 132,788 | 98.4% | 1,099 | 120.88 | 20 | 4.3% |
| 150 - 199K | 25 | 32 | 818 | 0.4 | 182,706 | 182,428 | 99.8% | 1,283 | 142.15 | 14 | 2.0% |
| 200 - 249K | 53 | 101 | 1,405 | 0.5 | 228,635 | 225,839 | 98.8% | 1,541 | 146.57 | 18 | 0.6% |
| 250 - 299K | 59 | 62 | 620 | 1.1 | 278,137 | 271,873 | 97.7% | 2,047 | 132.79 | 30 | 0.3% |
| 300 - 349K | 29 | 19 | 312 | 1.1 | 331,675 | 322,674 | 97.3% | 2,339 | 137.94 | 37 | 0.3% |
| 350 - 399K | 22 | 12 | 156 | 1.7 | 384,417 | 374,866 | 97.5% | 2,531 | 148.11 | 38 | — |
| 400 - 499K | 17 | 16 | 123 | 1.7 | 455,260 | 439,290 | 96.5% | 2,943 | 149.26 | 54 | — |
| 500 - 599K | 14 | 3 | 52 | 3.2 | 558,733 | 539,538 | 96.6% | 3,247 | 166.17 | 60 | — |
| 600 - 799K | 7 | 3 | 26 | 3.2 | 683,519 | 664,535 | 97.2% | 3,997 | 166.26 | 45 | — |
| 800 - 999K | — | — | — | — | — | — | — | — | — | — | — |
| >1M | — | — | — | — | — | — | — | — | — | — | — |
| Total | 230 | 255 | 3,702 | 0.7 | | | | | | | 1.1% |
| Average Price | \$318,413 | \$272,852 | \$247,851 | - | \$252,382 | \$247,851 | 98.2% | 1,743 | \$142 | 24 | |

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REALTY BOISE

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Report Date: Jan 5, 2019

The information provided is derived from the Intermountain MLS. It is deemed reliable but not guaranteed.